

Boone County Purchasing

Liz Palazzolo
Senior Buyer



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MEMORANDUM

TO: Boone County Commission
FROM: Liz Palazzolo, CPPO, C.P.M.
DATE: January 05, 2023
RE: Award Contract C000578 from RFP 37-27OCT22 for Food Services for the Boone County Detention Center – Term and Supply

Request for Proposal 37-27OCT22 solicited competitive proposals for Food Services for the Boone County Detention Center. Two proposals and one “No Bid” were received:

- 1) Summit Food Service of Sioux Falls, South Dakota,
- 2) Trinity Services Group of Oldsmar, Florida,
- 3) Ford Restaurant Supply of Columbia, Missouri (No Bid)

A County Evaluation Committee has evaluated the proposals. Evaluation Committee members are Major Gary German, Captain Jenny Atwell, Captain Damon Reynolds, and Finance Officer Leasa Quick. The Evaluation Committee conducted the subjective evaluation while the Department of Purchasing chaired evaluation meetings and the cost evaluation. One round of negotiations was conducted involving both offerors who both submitted a Best and Final Offer that was also considered in the final evaluation. Evaluation criteria included two subjective areas: Evaluation/Reliability/Contractor Support worth a maximum 20 points; and the proposed Method of Performance worth a maximum 30 points.

Cost was evaluated on an average detainee population of 210 detainees, using that meal price and multiplying it by 210 detainees, 365 days for an initial and four renewal periods. Two pricing options were requested; the Evaluation Committee decided that the cost for Option 2, where the vendor provides Ware Wash Chemicals and Service is preferred. Cost for Option 2 is used in the final calculation of cost points. The detailed Cost Evaluation follows this memo.

The Evaluation Committee conducted subjective evaluation scoring without knowledge of cost point scores. Cost point scores have been added to final subjective scores and the outcome is as follows:

| Offeror | Experience/Reliability/ Contractor Support | Proposed Method of Performance | Total Cost Points | Final Overall Score |
|---------------------------|---|--------------------------------------|----------------------|------------------------|
| Trinity Services Group | 18 | 30 | 50 | 98 |
| Summit Food Service | 16 | 22 | 39 | 77 |

An Evaluation Narrative follows this memo that explains the reasoning for the awarding of subjective scores.

The Evaluation Committee finds the proposal from Trinity Correctional Services of Oldsmar, Florida to be the “lowest and best” proposal and the choice for contract award. An award for the pricing option that includes provision of Ware Wash Chemicals and Services is presented to the Commission for approval. It is noted for the record that this award includes Trinity Services Group’s offer to provide a \$15,000.00 Equipment and Smallwares fund for the Sheriff’s Office to use to replace kitchen appliances and smallwares up to this amount for the life of the contract at no cost to the County.

The initial contract period will run February 01, 2023 through January 31, 2024; the County will have four (4) one-year renewal options available to renew the contract subsequent to this initial period.

Invoices will be paid based on actual detainee population.

Coding for payments will reference 1255 – Corrections/71100 - Outside Services. This is a Term and Supply contract. The budgeted amount for 2023 is \$408,000.00.

/lp

cc: Major Gary German, Sheriff’s Department
Contract File

Attachments: Cost Evaluation and Evaluation Repor

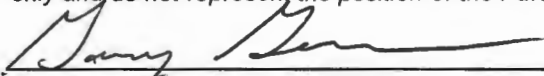

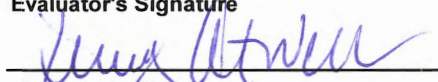
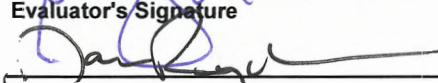
EVALUATION SCORING FORM

PURCHASING DEPARTMENT - BOONE COUNTY - MISSOURI

REQUEST FOR PROPOSAL 37-27OCT22 - Food Services for the Boone County Detention Center - Term & Supply

| | | | | | For Purchasing Use Only | |
|---|------------------------|--|---|--|-------------------------|----------------------------------|
| | NAME OF OFFEROR | Experience/Reliability/Contractor Support (20 Points) | Proposed Method of Performance (30 points) | TOTAL SUBJECTIVE POINTS (50 points) | COST POINTS (50 points) | TOTAL POINTS (Max 100 points) |
| 1 | Trinity Services Group | 18 | 30 | 48 | 50 | 98 |
| 2 | Summit Food Service | 16 | 22 | 38 | 39 | 77 |
| | | | | | | |
| | | | | | | |

We hereby attest that the subjective points assigned to each offeror above were scored pursuant to the established evaluation criteria and represent our best judgement of the subjective areas of the offerors' proposals. We have attached a brief narrative which highlights some, but not necessarily all, of the reasons for our evaluation of the proposals as indicated by the scores above. Our comments represent our opinions only and do not represent the position of the Purchasing Department of Boone County, Missouri, or any other party.

| | | | |
|--|------------------------|----------------------|-----------|
|  | Gary German | Major | Sheriff |
| Evaluator's Signature | Evaluator Printed Name | Title | Dept. |
|  | Leasa Quick | Budget Administrator | Sheriff's |
| Evaluator's Signature | Evaluator Printed Name | Title | Dept. |
|  | Jenny Anker | Asst Jail Admin | Sheriff |
| Evaluator's Signature | Evaluator Printed Name | Title | Dept. |
|  | Damon Reynolds | Jail Administrator | Sheriff |
| Evaluator's Signature | Evaluator Printed Name | Title | Dept. |

Liz Palazzolo

From: Gary German
Sent: Friday, December 30, 2022 9:56 AM
To: Liz Palazzolo; Damon Reynolds; Leasa Quick; Jenny Atwell
Subject: RE: Recommendation for Award: RFP 37-27OCT22 - Food Services for the Boone County Detention Center

Yes, please.

Gary

Sent via the Samsung Galaxy S21 5G, an AT&T 5G smartphone

----- Original message -----

From: Liz Palazzolo <LPalazzolo@boonecountymo.org>
Date: 12/30/22 9:54 AM (GMT-06:00)
To: Damon Reynolds <DReynolds@boonecountymo.org>, Gary German <GGerman@boonecountymo.org>, Leasa Quick <LQuick@boonecountymo.org>, Jenny Atwell <JAtwell@boonecountymo.org>
Subject: Recommendation for Award: RFP 37-27OCT22 - Food Services for the Boone County Detention Center

Good morning: Based on previous discussion and the evaluation of proposals, please confirm that the Boone County Sheriff's Office recommends the Purchasing Department award the Food Services contract to the lowest and best offeror, Trinity Services Group, with the option for Trinity to provide Ware Wash Chemicals and Service.

*Liz Palazzolo – Senior Buyer
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Evaluation Narrative – RFP 37-27OCT22 – Food Services for the Boone County Detention Center

Offeror 1: Trinity Services Group

- Trinity Services Group's response is responsive to the mandatory terms and conditions of RFP 37-27OCT22 - Food Services for the Boone County Detention Center – Term & Supply.

Experience, Reliability/Contractor Support: 18 Points of Maximum 20 points

Strengths:

- Has been providing food services in correctional industry over 35 years;
- Current Food Services contractor at the Boone County Jail – performing successfully; responsive to Sheriff's Office's requests about menu and staffing;
- Subscribes to American Correctional Association (ACA) Standards; primarily focused on meals delivery to correctional facilities; offers customizable solutions in correctional setting;
- Member of ACA, American Jail Association, National Association of Deputy Wardens, and National Sheriff's Association;
- Trinity's menu is designed to meet NCCHC Standards and Trinity's staff is trained to understand food handling HACCP standards;
- Supports NIJO;
- References include similar to Boone County detention centers: Jackson County; St. Louis County Justice Center; and Cole County Sheriff's Office (all Missouri);
- Specific kitchen staff named, background information provided in addition to administrative staff – all experienced and suitable; Porsha Long will be the Food Services Director and she has been a reliable/trusted kitchen director for the Jail.

Concerns:

- Not always proactive communicating about ware wash chemicals: On occasion, ware wash chemicals run out before Sheriff's Office staff told and this causes Sheriff personnel to have to go to store to buy enough ware wash soap to cover operations until new supply is ordered and delivered. Recently Trinity kitchen staff did not show up to work one morning causing the Sheriff's Office to rely solely on detention staff to have to make breakfast.

Proposed Method of Performance and Contractor Support: 30 Points of Maximum 30 Points

Strengths:

- Trinity has several food preparation, handling, and storage procedures in place; follows HACCP standards; uses C-bord for menu preparation; meets requirement for Dietician review;
- Meets or exceeds local health department guidelines;
- Provides vocational training to detainees – ASCEND program to prepare participants for post-incarceration employment;
- Has daily routine kitchen operations checklists with computerized reporting and accounting;
- Staffing: Food Services Director (FSD) 6:30 AM- 3:30 Mondays-Fridays; 2 Supervisors, 5:00 A.M. - 1:30 P.M. - one works Friday, Saturday, Tuesdays - Thursdays; and one works same hours Friday though Mondays, and

Thursday. A Relief Supervisor works same hours Sunday through Wednesday. Will have 3 people on site Mondays-Fridays;

- Food grades identified and detailed in proposal – acceptable grades including 1% milk served;
- Upon Contract Start: Trinity will provide a new Robo Coup Food Processor, 20 6-inch baking pans with lids, 3 speed racks, NS new delivery carts system (Rhino Cart) for dinner meal that will provide full enclosure of trays. These will become County property.
- Large list of smallware provided. Regarding provision of Styrofoam clam-shell food containers during emergency (to all detainees for duration of emergency) Trinity would bill the County at cost for these food containers. Trinity will provide at no charge for special diets as needed;
- Will provide healthy daily menu – hot, hot cold – with sack lunches and special meals, religious meals, special diets and snacks as required.

Concerns: None

Offeror 2: Summit Food Service

- Summit Food Service's response is responsive to the mandatory terms and conditions of RFP 37-27OCT22 - Food Services for the Boone County Detention Center – Term & Supply.

Experience, Reliability/Contractor Support: 16 Points of Maximum 20 points

Strengths:

- Summit provides food and commissary services to over 500+ since 1991;
- Performed Food Services at the Boone County Jail – performed successfully;
- Subscribes to American Correctional Association (ACA) Standards – provided robust listing of awards & accomplishments in proposal;
- References include similar to Boone County detention centers: Sainte Genevieve County, Platte County Detention Center, Crawford County, Dunklin County and Phelps County (all Missouri);
- Resumes for administrative staff and job descriptions for their Food Services Director and Assistant Food Services Director provided – suitable experience and job skills addressed.

Concerns:

- Key positions such as Food Service Director (FSD) and District Manager appear to not be currently filled because the job description was provided instead of a resume. In the past, Boone County's experience with Summit Food Service was overall acceptable although there were instances that were unacceptable:
 - a. At times the Food Services Director was used addressing Commissary issues since Summit held both contracts for the County;
 - b. Used wrong fuse in kitchen appliance which caused problems rather follow protocol and contact County Facilities Maintenance staff;
 - c. Kitchen cleanliness under Summit was deficient; there was a bug infestation in the kitchen area that had to be addressed;
 - d. On occasion, kitchen rags smoldered or caught fire when laundered – indicative of being heavy with food grease which indicates that the Summit FSD was unaware of the problem or didn't adequately communicate with staff that the kitchen rags required pre-cleaning or disposal.

Proposed Method of Performance and Contractor Support: 22 Points of Maximum 30 Points

Strengths:

- Summit Food Service has several food preparation, handling, and storage procedures in place; follows HAACP standards; uses C-bord for menu preparation; meets requirement for Dietician review;
- Meets or exceeds local health department guidelines (OSHA, FDA, ACA, NCCHC, etc.);
- Provides vocational training to detainees - Pathways Educational Program;
- Has daily routine kitchen operations checklists with computerized reporting and accounting;
- Staffing: 40 Hours/Week Mon-Thurs, 10-hours/day Food Services Director; 3 FT Cooks: 40 hours/week, 1 will work same as FSD Mon-Thurs; one will work Thursday-Sunday, 20 ours/day; and the 3rd will work 10 hours/day, Monday, and Friday-Sunday. Will have 3 staff on site Mondays and Thursdays;
- Food grades not identified or detailed in proposal – 1% milk served;
- Snacks and nutritional supplements not identified;
- Comparatively smaller list of smallware to be provided identified;
- Will provide healthy daily menu – hot, hot cold – with sack lunches and special meals, religious meals, special diets and snacks as required;
- Identified a Transition Plan.

Concerns: Food grades not detailed as requested in the RFP; did not identify nutritional supplements or snacks; key positions to be hired (Food Services Director and Assistant Food Services Director); comparatively small list of smallwares provided – mostly disposable items.

SUMMARY:

Trinity Services Group receives 18 or 20 points for Experience/Reliability and Contractor Support which is the highest score in this category primarily because Trinity Services Group has been performing Food Services for the Boone County Detention Center successfully, and has partnered with the Sheriff's Office to address spicing-up the menu (at no additional cost to the County) and working with the County to address staffing challenges during the height of the pandemic. Trinity Services Group has proven its commitment to addressing the Boone County Sheriff's Office needs. Trinity identified references in the State of Missouri with operations similar to the Boone County Detention Center. Key staff have been identified and will remain in their positions working in the kitchen; Trinity's staff has proven competencies and reliability. Trinity however does not score a perfect score in this area of the evaluation for minor and infrequent deficiencies in performance which have caused inefficiencies and inconveniences for the Sheriff's Office. Trinity receives 30 of 30 points for Proposed Method of Performance because, while their proposal is similar to Summit Food Services in terms of menus, food preparation, handling and safety procedures, the Trinity proposal stands-out for detailing food grades as requested, detailing snacks and nutritional supplements, providing a larger list of smallwares, and acquisition of a new Robo Coup Food Processor, 20 6-inch baking pans with lids, 3 speed racks, and a Rhino Cart system (enclosed carts) for dinner meals at the start of the new contract. All purchased items will become Boone County property. The kitchen schedule addresses adequate staffing needs. Trinity Services Group has a main support office located in St. Louis which makes on-site support same day or next day attainable.

Summit Food Services receives 16 or 20 points for Experience/Reliability and Contractor Support primarily because Summit Food Services Group is a reputable correctional food services/commissary vendor serving accounts across the

US. Summit Food Service identified references in the State of Missouri with operations similar to the Boone County Detention Center. Key kitchen staff positions appear still to be filled because job descriptions were provided instead of resumes for the Food Services Director and Assistant Food Services Director. The job descriptions appear to focus on suitable job skills and experience. Summit Food Services held the Food Services contract for Boone County prior to Trinity Services Group; overall performance was acceptable although there were a few unacceptable experiences the Sheriff's Office had as cited in the "Concerns" section above. Summit Food Service receives 22 of 30 points for Proposed Method of Performance. Their proposal is similar to Trinity's in terms of menus, food preparation, handling and safety procedures. However, Summit Food Service's proposal lacks detail about food grades, snacks and nutritional supplements. Summit will provide food storage items, cleaning supplies, hair nets, beard covers, aprons and disposable gloves whereas Trinity will provide these items plus serving food trays, cups, straws, cup lids, sporks, forks, spoons, sharps for food preparation, pots, pans, cooking trays, food preparation utensils and tools, and food serving utensils. Summit does not offer to provide other new equipment like Trinity Services Group. Summit Food Service is based out of state and may not be as capable to be on-site as quickly as Trinity if required or requested.

Summit Food Service, LLC

Cost Evaluation

| | QTY | Unit Prices | Extended Prices Initial Contract Period |
|--|-----|-------------|--|
| Line Item 5.1: Firm, fixed price per meal, census 136-160 | 160 | \$ 3.248 | \$ 519.68 |
| Line Item 5.2: Firm, fixed price per meal, census 161-185 | 185 | \$ 2.914 | \$ 539.09 |
| Line Item 5.3: Firm, fixed price per meal, census 186-210 | 210 | \$ 2.670 | \$ 560.70 |
| Line Item 5.4: Firm, fixed price per meal, census 211+ | 211 | \$ 2.503 | \$ 528.13 |
| Line Item 5.5: Firm, fixed price per each Kosher meal | 5 | \$ 5.500 | \$ 27.50 |
| Line Item 5.6: Firm, fixed price snack - covers all snacks | 25 | \$ 0.900 | \$ 22.50 |
| | | \$ | 2,197.60 |

Year 1 Cost of Contract Based on Average Daily Population (ADP) of 210 Detainees

| | |
|---|----------------|
| Initial Contract Period Unit Price Per Meal | \$ 2.670 |
| Initial Contract Period Unit Price Per Kosher Meal | \$ 5.50 |
| Initial Contract Period Unit Price Per Snack | \$ 0.90 |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Initial Contract Period | |
| | \$ 613,966.500 |
| 2,600 Kosher Meals/Year | \$ 14,300.000 |
| 1,200 Snacks Per Year | \$ 1,080.000 |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Initial Contract Period | |
| | \$ 629,346.500 |
| Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price. | |

Renewal Pricing Based on ADP of 210 Detainees

RENEWAL OPTIONS

| | | |
|----------------------|---------------------------------------|-----|
| First Renewal Option | Renewal Period Percentage Increase | 10% |
|----------------------|---------------------------------------|-----|

| | | |
|--|----|-------|
| 1st Renewal Period Unit Price Per Meal | \$ | 2.937 |
|--|----|-------|

| | | |
|---|----|-------|
| 1st Renewal Period Unit Price Per Kosher Meal | \$ | 6.050 |
|---|----|-------|

| | | |
|---|----|-------|
| 1st Renewal Period Unit Price Per Snack | \$ | 0.990 |
|---|----|-------|

**Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - First
 Renewal Contract Period**

| | |
|----|-------------|
| \$ | 675,363.150 |
|----|-------------|

| | | |
|----------------------------|----|------------|
| 2,600 Kosher Meals/Year | \$ | 15,730.000 |
|----------------------------|----|------------|

| | | |
|--------------------------|----|-----------|
| 1,200 Snacks Per Year | \$ | 1,188.000 |
|--------------------------|----|-----------|

**Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600
 Kosher Meals, and 1,200 Snacks - First Renewal Contract Period**

| | |
|----|-------------|
| \$ | 692,281.150 |
|----|-------------|

Note: Unit pricing shown is rounded-up to the 100th - Excel
 calculates actual extended pricing based on the total cell value
 for the unit price.

| | | |
|-----------------------|---------------------------------------|-----|
| Second Renewal Option | Renewal Period Percentage Increase | 10% |
|-----------------------|---------------------------------------|-----|

| | | |
|--|----|-------|
| 2nd Renewal Period Unit Price Per Meal | \$ | 3.231 |
|--|----|-------|

| | | |
|---|----|-------|
| 2nd Renewal Period Unit Price Per Kosher Meal | \$ | 6.655 |
|---|----|-------|

| | | |
|---|----|-------|
| 2nd Renewal Period Unit Price Per Snack | \$ | 1.089 |
|---|----|-------|

**Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Second
 Renewal Contract Period**

| | |
|----|-------------|
| \$ | 742,899.465 |
|----|-------------|

| | | |
|----------------------------|----|------------|
| 2,600 Kosher Meals/Year | \$ | 17,303.000 |
|----------------------------|----|------------|

| | | |
|--------------------------|----|-----------|
| 1,200 Snacks Per Year | \$ | 1,306.800 |
|--------------------------|----|-----------|

**Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600
 Kosher Meals, and 1,200 Snacks - Second Renewal Contract Period**

| | |
|----|------------|
| \$ | 761,509.27 |
|----|------------|

Note: Unit pricing shown is rounded-up to the 100th - Excel
 calculates actual extended pricing based on the total cell value
 for the unit price.

Summit Food Service, LLC

Third Renewal Option

| | |
|---------------------|----|
| Renewal Period | |
| Percentage Increase | 5% |

| | | |
|--|----|-------|
| 3rd Renewal Period Unit Price Per Meal | \$ | 3.392 |
|--|----|-------|

| | | |
|---|----|-------|
| 3rd Renewal Period Unit Price Per Kosher Meal | \$ | 6.988 |
|---|----|-------|

| | | |
|---|----|-------|
| 3rd Renewal Period Unit Price Per Snack | \$ | 1.143 |
|---|----|-------|

| | | |
|---|----|-------------|
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Third Renewal Contract Period | \$ | 780,044.438 |
|---|----|-------------|

| | | |
|----------------------------|----|------------|
| 2,600 Kosher Meals/Year | \$ | 18,168.150 |
|----------------------------|----|------------|

| | | |
|--------------------------|----|-----------|
| 1,200 Snacks Per Year | \$ | 1,372.140 |
|--------------------------|----|-----------|

| | | |
|---|----|------------|
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Third Contract Period | \$ | 799,584.73 |
|---|----|------------|

Note: Unit pricing shown is rounded-up to the 100th - Excel
 calculates actual extended pricing based on the total cell value
 for the unit price.

Fourth Renewal Option

| | |
|---------------------|----|
| Renewal Period | |
| Percentage Increase | 5% |

| | | |
|--|----|-------|
| 4th Renewal Period Unit Price Per Meal | \$ | 3.562 |
|--|----|-------|

| | | |
|---|----|-------|
| 4th Renewal Period Unit Price Per Kosher Meal | \$ | 7.337 |
|---|----|-------|

| | | |
|---|----|-------|
| 4th Renewal Period Unit Price Per Snack | \$ | 1.201 |
|---|----|-------|

| | | |
|--|----|-------------|
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Fourth Renewal Contract Period | \$ | 819,046.660 |
|--|----|-------------|

| | | |
|----------------------------|----|------------|
| 2,600 Kosher Meals/Year | \$ | 19,076.558 |
|----------------------------|----|------------|

| | | |
|--------------------------|----|-----------|
| 1,200 Snacks Per Year | \$ | 1,440.747 |
|--------------------------|----|-----------|

| | | |
|--|----|------------|
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Fourth Renewal Contract Period | \$ | 839,563.96 |
|--|----|------------|

Note: Unit pricing shown is rounded-up to the 100th - Excel
 calculates actual extended pricing based on the total cell value
 for the unit price.

Grand Total
All Contract Periods - Summit Provides
Ware Wash Chemicals & Service

\$ **3,722,285.61**

Formula for Cost Points Calculation: Lowest \$ Total/Compared
 \$ Total X 50 Maximum Cost Points = Awarded Cost Points

COST POINTS:

39

| | | | | |
|--|-----|-----------------------------|-----------------|-------------------------|
| RFP 37-27OCT22 Food Services - Term and Supply | | Trinity Services Group Inc. | | |
| COST EVALUATION - Trinity Provides Ware Wash Chemicals & Service | | | | |
| Cost Evaluation | | | Extended Prices | |
| | QTY | Unit Prices | | Initial Contract Period |
| Line Item 5.1: Firm, fixed price per meal, census 136-160 | 160 | \$ | 2.544 | \$ 407.04 |
| Line Item 5.2: Firm, fixed price per meal, census 161-185 | 185 | \$ | 2.316 | \$ 428.46 |
| Line Item 5.3: Firm, fixed price per meal, census 186-210 | 210 | \$ | 2.156 | \$ 452.76 |
| Line Item 5.4: Firm, fixed price per meal, census 211+ | 211 | \$ | 2.040 | \$ 430.44 |
| Line Item 5.5: Firm, fixed price per each Kosher meal | 5 | \$ | 5.500 | \$ 27.50 |
| Line Item 5.6: Firm, fixed price snack - covers all snacks | 25 | \$ | 0.300 | \$ 7.50 |
| | | | | |
| Year 1 Cost of Contract Based on Average Daily Population (ADP) of 210 Detainees | | | | |
| Initial Contract Period Unit Price Per Meal | | \$ | 2.156 | |
| Initial Contract Period Unit Price Per Kosher Meal | | \$ | 5.50 | |
| Initial Contract Period Unit Price Per Snack | | \$ | 0.30 | |
| | | | | |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Intial Contract Period | | \$ | 495,772.200 | |
| | | | | |
| 2,600 Kosher Meals/Year | | \$ | 14,300.000 | |
| | | | | |
| 1,200 Snacks Per Year | | \$ | 360.000 | |
| | | | | |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Intial Contract Period | | \$ | 510,432.200 | |
| | | | | |
| Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price. | | | | |

Renewal Pricing Based on ADP of 210 Detainees

RENEWAL OPTIONS

| | | |
|---|---------------------------------------|-------------|
| First Renewal Option | Renewal Period Percentage Increase | 7% |
| 1st Renewal Period Unit Price Per Meal | \$ | 2.307 |
| 1st Renewal Period Unit Price Per Kosher Meal | \$ | 5.885 |
| 1st Renewal Period Unit Price Per Snack | \$ | 0.321 |
| | | |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - First Renewal Contract Period | \$ | 530,476.254 |
| 2,600 Kosher Meals/Year | \$ | 15,301.000 |
| 1,200 Snacks Per Year | \$ | 385.200 |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - First Renewal Contract Period | \$ | 546,162.454 |
| Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price. | | |
| | | |
| Second Renewal Option | Renewal Period Percentage Increase | 7% |
| 2nd Renewal Period Unit Price Per Meal | \$ | 2.468 |
| 2nd Renewal Period Unit Price Per Kosher Meal | \$ | 6.297 |
| 2nd Renewal Period Unit Price Per Snack | \$ | 0.343 |
| | | |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Second Renewal Contract Period | \$ | 567,609.592 |
| 2,600 Kosher Meals/Year | \$ | 16,372.070 |
| 1,200 Snacks Per Year | \$ | 412.164 |
| Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Second Renewal Contract Period | \$ | 584,393.83 |
| Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price. | | |

Third Renewal Option

Renewal Period
 Percentage Increase 7%

| | | |
|---|----|-------|
| 3rd Renewal Period Unit Price Per Meal | \$ | 2.641 |
| 3rd Renewal Period Unit Price Per Kosher Meal | \$ | 6.738 |
| 3rd Renewal Period Unit Price Per Snack | \$ | 0.368 |

Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Third Renewal Contract Period \$ 607,342.263

2,600 Kosher Meals/Year \$ 17,518.115

1,200 Snacks Per Year \$ 441.015

Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Third Contract Period \$ 625,301.39

Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price.

Fourth Renewal Option

Renewal Period
 Percentage Increase 7%

| | | |
|---|----|-------|
| 4th Renewal Period Unit Price Per Meal | \$ | 2.826 |
| 4th Renewal Period Unit Price Per Kosher Meal | \$ | 7.209 |
| 4th Renewal Period Unit Price Per Snack | \$ | 0.393 |

Total Annual Price for 3 meals per day, 210 inmates, 365 days per year - Fourth Renewal Contract Period \$ 649,856.222

2,600 Kosher Meals/Year \$ 18,744.383

1,200 Snacks Per Year \$ 471.887

Total Annual Price for 3 meals per day, 210 inmates, 365 days per year, 2,600 Kosher Meals, and 1,200 Snacks - Fourth Renewal Contract Period \$ 669,072.49

Note: Unit pricing shown is rounded-up to the 100th - Excel calculates actual extended pricing based on the total cell value for the unit price.

All Contract Periods - Trinity Provides Ware Wash Chemicals & Service

\$ 2,935,362.36

Formula for Cost Points Calculation: Lowest \$ Total/Compared \$ Total X 50 Maximum Cost Points = Awarded Cost Points

COST POINTS:

50